

NOW HIRING: TRANSPORTATION BROKER - Woodbridge, Ontario

We are currently seeking qualified candidates for a **Transportation Broker** position based in Woodbridge, Ontario. You are responsible for coordinating shipments within North America and help in the development of business through inside sales. You are a highly motivated individual with a proven ability to use the tools given to you to help take Rally to the next level.

Join a winning team with a proven track record!

Rally Logistics Inc. is a Third Party Logistics provider operating from Woodbridge, Ontario. We are a well-established and highly respected third-party logistics company. We pride ourselves on a true team effort. Our operations have grown from a staff of three (including both owners) to 15 in four short years, operating two offices, with our second office in Leamington, Ontario. Rally Logistics is a well-capitalized company providing C.O.D. payments to our many carrier suppliers. You'll definitely be part of a winning team!

Why choose Rally Logistics for your career?

Rally Logistics Inc. is looking for individuals who demonstrate entrepreneurial initiative. You will not only sell and service our client base but you also require the capital to help actualize your own book of business. Experienced in the logistics field, you are problem solver and wear many hats, including sales and dispatch.

RALLY LOGISTICS OFFERS:

- Employee Bonus Program
- Training to our environment
- A career with many challenges & opportunities for growth
- Competitive salary
- Full benefits package
- Company paid mobile phone

The ideal candidate is an honest, hardworking professional who is looking to establish his/her career in a growing organization possessing leadership skills as well as knowing it's ok to ask for advice. You will have a team player mentality with a winning attitude willing to take the extra step to go the extra mile for customers and your co-workers.

Responsibilities include but are not limited to the following:

- Coordinating shipments within North America, but not limited to, from the US to Canada.
- Generating leads and converting accounts through existing business, cold calling and networking activities.
- Solidifying and creating partnerships with Carrier suppliers
- Providing quotes and responding to RFPs and RFQs
- Responsible for meeting gross profit targets

Qualifications- Knowledge & Skills:

- Minimum of two years freight operations or dispatch
- Highly proficient in the use of MS Office, Load Link and freight management systems
- College / University or equivalent working experience
- Entrepreneurial spirit
- Organized and motivated and driven to achieve organizational objectives
- Superior communication and interpersonal skills with the ability to build strong client and carrier relationships
- Brings honesty and integrity to each transaction
- Have a sharp attention to detail while handling multiple tasks as well as strong negotiating skills.

If you are interested in a successful and rewarding career with Rally Logistics we would like to hear from you. Please apply by email to hr@rallylogistics.com.

We thank all candidates for their interest, however, only those selected for an interview will be contacted.