



NOW HIRING: TRANSPORTATION BROKER – LEAMINGTON, ONTARIO

We are currently seeking qualified candidates for a **Transportation Broker** position based in Leamington, Ontario. You will be responsible for coordinating shipments within North America and help in the development of business through inside sales. You are a highly motivated individual with a proven ability to use the tools handed to you to help take Rally to the next level.

Join a winning team with a proven track record!

Rally Logistics Inc. is a well-established, highly respected, third-party logistics company with head offices in Woodbridge Ontario and a satellite office Leamington Ontario. We pride ourselves on a true team effort with both offices working conjointly. Our operations have grown from a staff of three (including both owners) to 15 in four short years. Rally Logistics is a well-capitalized company providing C.O.D. payments to our many carrier suppliers. You'll definitely be part of a winning team!

Why choose Rally Logistics for your career?

Rally Logistics Inc. is looking for entrepreneurial individuals that can sell and service our clients in Leamington, Ontario. As a hands-on problem solver with experience in the logistics field you can wear many hats, including sales and dispatch. You will not require a client list since Rally Logistics deals with the top growers in North America.

RALLY LOGISTICS OFFERS:

- Employee bonus program
- Training to our environment
- A career with many challenges & opportunities for growth
- Competitive salary
- Full Benefits package
- Company paid mobile phone

The ideal candidate is an honest, hardworking professional who is looking to establish his/her career in a growing organization possessing leadership skills as well as knowing it's ok to ask for advice. You will have a team player mentality with a winning attitude willing to take the extra step to go the extra mile for customers and your co-workers.

Responsibilities include but are not limited to the following:

- Coordinating shipments within North America mostly from Leamington to the US.
- Generating leads and converting accounts through existing business, cold calling and networking activities.
- Providing quotes and responding to RFPs and RFQs
- Responsible for meeting gross profit targets

Qualifications – Knowledge & Skills:

- Minimum of 2 years freight operations or dispatch
- Highly proficient in the use of MS Office, Load Link and freight management systems
- College / University or equivalent working experience
- Entrepreneurial spirit
- Organized and motivated and driven to achieve organizational objectives
- Superior communication and interpersonal skills with the ability to build strong client and carrier relationships
- Bring honesty and integrity to each transaction
- Possess a sharp attention to detail while handling multiple tasks as well as strong negotiating skills.

If you are interested in a successful and rewarding career with Rally Logistics we would like to hear from you. Please apply by email to hr@rallylogistics.com.

We thank all candidates for their interest, however, only those selected for an interview will be contacted.

To learn more about Rally Logistics Inc. visit us online! www.rallylogistics.com